

IT Asset Disposition Services: Circular Economy and Refurbished Market Trends

This IDC study provides a forecast (includes historical and outlook) of the worldwide used IT infrastructure market and its expansion and growth which will impact OEM vendors, resellers, and businesses. Understanding asset life cycles and the demand for used equipment is important for all IT infrastructure vendors, bank financing partners, and IT asset disposition (ITAD) vendors. Refurbished and used IT equipment continues to provide cost-effective, sustainable procurement alternatives to businesses that are looking to build out IT infrastructure environments.

MARKETS AND TECHNOLOGIES COVERED

- Servers (x86 and non-x86)
- Storage (entry, midrange, and large)
- Networking equipment (routers and switches)
- Desktop PCs and notebooks
- Worldwide and regional forecasts available
- Understanding IT asset life cycles
- Demand for used IT equipment
- How demand for used market equipment impacts demand cycles
- Impact renewed interest in circular economy and sustainability will drive used market demand

GEOGRAPHIC COVERAGE

- **9 regions:** The United States, Canada, Japan, Western Europe, Central and Eastern Europe, the Middle East and Africa, Latin America, PRC, and Asia/Pacific
- **53 countries:** Argentina, Australia, Austria, Belgium, Brazil, Canada, Chile, Colombia, Czech Republic, Denmark, Finland, France, Germany, Greece, Hong Kong, Hungary, India, Indonesia, Ireland, Israel, Italy, Japan, Korea, Malaysia, Mexico, the Netherlands, New Zealand, Norway, Peru, the Philippines, Poland, Portugal, PRC, the rest of Asia/Pacific, the rest of CEE, the rest of Latin America, the rest of the Middle East and Africa, Romania, Russia, Saudi Arabia, Singapore, South Africa, Spain, Sweden, Switzerland, Taiwan, Thailand, Turkey, the United Arab Emirates, the United Kingdom, the United States, Venezuela, and Vietnam

DATA DELIVERABLES

Throughout the year, this product will offer insight into the latest trends impacting the market. Potential studies include:

Hardware resale and ITAD forecasts:

- Market size and forecasts

Annual customer survey:

- Understand customer demand and use of used IT equipment

Overview of model assumptions, definitions, and trends:

- PowerPoint deck

KEY QUESTIONS ANSWERED

Our research addresses the following issues that are critical to your success:

1. How big is the IT hardware resale space today? What is the growth forecast?
2. Within an organization, who leads the acquisition efforts for used IT gear?
3. What are the key drivers for customers to buy used/refurbished equipment?
4. What is the use case for used IT equipment (understand customer rationale for the acquisition of older equipment)?
5. What are customers' requirements when evaluating used IT equipment (warranty, brand, age, and IT team familiarity)?
6. What are the critical capabilities required during this process? How do customers evaluate ITAD providers?
7. Will increasing interest in sustainability and a circular economy impact ITAD growth?

COMPANIES ANALYZED

IDC's *IT Asset Disposition Services: Circular Economy and Refurbished Market Trends* product examines how ITAD vendors are positioning themselves to compete in the used equipment market. This product reviews the strategies, market positioning, and future direction of several providers in the IT asset disposition market, including:

Apto Solutions, Cisco Capital, Dell Financial Services, Global Resale, HPE Asset Recovery Service, Horizon, IBM Global Asset Recovery

Services (GARS), Iron Mountain, ITRenew, Sims Recycling Solutions, SYNEX, and Tech Data.